



Bishop-McCann 5 for 5 Program Terms

We will provide you with a simple “introduction” tool and once that lead has been received, our team will be in high gear to engage in your presented opportunity. The 5-For-5 lead incentive program provides a way for targeted BMC meetings, incentives & events industry influencers to drive referrals to BMC. Once a lead is registered with BMC on a designated registration page, the BMC sales team will qualify whether or not the lead is already represented in BMC’s CRM system. If the lead is not represented, and if the lead is a net new opportunity, the BMC sales team will notify the industry influencer via email and the sales process will begin.

If within the next 12 months that client contracts with BMC on any program, the industry influencer as the catalyst behind that lead will be eligible for a referral compensation bonus of 5% of the net profit of the program. This 5% compensation bonus will be paid for a period of five years beginning on the earlier of (1) the client’s first program date with BMC; or (2) one year from the effective date of the client’s MSA with BMC. However, if the client terminates BMC’s services prior to the five-year compensation bonus term, then the payments will end. Payments will be made no later than three months after the start of each calendar year for events reconciled in the prior calendar year.

BMC may modify and/or terminate this program at any time, for any reason, at its sole discretion. The compensation bonus payable under this program is expressly contingent on full payment from client to BMC for the specific program. If the payee is a BMC employee at the time the payment is earned, then the payment will be processed through payroll and subject to tax withholdings. If the payee is not an employee of BMC at the time the payment is earned, then the payee shall submit a fully completed W9 to BMC to be eligible to receive the payment and shall pay all of payee’s tax liabilities with respect to the payment. The Payee must also execute a non-disclosure agreement with BMC prior to being eligible to receive a payment under the program.

Please note that your participation in this program is subject to our [Privacy Policy](#).